

MEHUL JAIN

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EDUCATION

GEORGETOWN UNIVERSITY - McDonough School of Business

Washington, DC

Master of Business Administration - STEM Designation

August 2025 - May 2027

- Represented Georgetown at Tepper (Carnegie Mellon) AI Tech Case Innovation Challenge; built the business case and product pitch, among the top 10 teams selected nationally
- Study Abroad at ESADE, Barcelona, Spain: Competing in Age of GenAI, Marketing Strategy in Age of AI, AI for productivity
- Featured in [Clear Admit's article](#), Real Humans of Georgetown MBA'27

INDIAN INSTITUTE OF TECHNOLOGY (BHU)

Varanasi, India

Bachelor of Technology, Mining Engineering

August 2015 - April 2019

- GPA 8.3/10; Full Scholarship
- Elected Co-President, Web Committee: Led 10-member team to launch a digital billing system for operations across 15 hostels

PROFESSIONAL EXPERIENCE

EMBURSE - Leading B2B AI-Powered Expense Management Platform

Arlington, VA (Remote)

AI Product Manager Intern

May 2026 - August 2026

- Owned the roadmap for 15 AI compliance checks in a B2B SaaS expense-audit product; quantified alert fatigue as a retention risk from support tickets and usage data and re-prioritized investment by revenue at risk rather than model error rate, protecting \$100K in new and retained revenue
- Built the team's first GenAI unit-economics model over tens of millions of production documents, comparing accuracy against cost per document across models and running pricing scenarios to inform cost-to-serve and model selection decisions
- Defined the success metrics and responsible-AI governance framework (golden datasets, TP/FP classification, regression testing) that gated every prompt and model change before launch, driving a 65% false-positive reduction validated across US, Canada, and Europe
- Drove consensus across engineering and data science in 5 countries on requirements and acceptance criteria for the highest-volume checks, lifting accuracy from 86% to 95%
- Took 3 internal AI tools from discovery to production for 20+ engineering and support users, freeing 50+ support hours weekly

ICICI BANK - Leading Private Indian Bank

Mumbai, India

Digital Product Transformation Manager

April 2022 - May 2025

- Built the financial model and multi-year roadmap for an enterprise automation program across 8 operations groups; secured executive approvals for 30+ investment proposals, automating 20% backend tasks and unlocking \$10M in annual savings across 6K+ branches
- Led a zero-to-one voice-of-customer analytics product, synthesizing 300K+ customer inputs across 15 channels to identify slow email response as the top complaint driver; cut manual customer feedback review costs by 40%
- Scaled a RAG-based GenAI assistant from pilot to enterprise-wide adoption across 1,000+ employees in 6 months, tracking adoption KPIs and cutting reliance on colleague support by 60%; reduced customer query response time by up to 2 days
- Redesigned the AI data-prep operating model from outsourced to in-house with a 30-person team, saving \$200K+ yearly

Associate Digital Product Transformation Manager

April 2021 - March 2022

- Redesigned the Re-KYC workflow from the ground up around AI-assisted document verification through a WhatsApp chatbot, using drop-off data and complaint transcripts; halved completion time from 4 days to 2 across 50K annual requests
- Led AI change management and talent development across 8 business units, designing an upskilling curriculum for 15K+ employees that lifted self-reported AI literacy from 10% to 60% within a year
- Ran competitive analysis of 100+ AI vendors, benchmarking capabilities, pricing models, and commercial terms on a scorecard; recommended 10 partnerships to leadership, compressing a 6-year automation roadmap to 5

QUANTIPHI ANALYTICS - AI Consulting and Engineering Firm (Google Cloud Partner)

Mumbai, India

Machine Learning Engineer

May 2019 - March 2021

- Led a 15-member team to develop an AI-powered blood sample image diagnosis tool, which reduced analysis time from 60 minutes to 15 minutes for 500+ doctors and enabled timely treatment
- Owned the data pipeline end-to-end: labeled 10K+ studies and built AI-assisted pre-tagging in Python and TensorFlow that doubled annotation throughput and cut data-preparation cost by 50%

DISTINCTIONS

Business:	Value modeling, financial modeling, market and competitive analysis, executive presentations
Technology:	Generative AI, LLM evaluation, AI agents, Python, SQL, Snowflake, Google Cloud, Figma
Leadership:	Mentored a 25-member team to 3 intercollegiate dance titles; ran workshops for 300+ peers
Interests:	Cook fusion recipes, ukulele, basketball (National U-16 player), travel
Community:	Raised \$6K+ to sponsor a 16-mile interfaith pilgrimage for 150+ participants